

1) SUBSCRIBERS**1. TrueMove H**Customers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2018					
Total	27,632	28,078			28,078
Post-paid	7,075	7,228			7,228
Pre-paid	20,557	20,850			20,850
Year 2017					
Total	25,764	26,188	26,717	27,220	27,220
Post-paid	6,259	6,494	6,699	6,880	6,880
Pre-paid	19,505	19,694	20,018	20,340	20,340
Year 2016					
Total	20,359	21,473	22,607	24,526	24,526
Post-paid	5,061	5,306	5,520	6,060	6,060
Pre-paid	15,298	16,166	17,087	18,465	18,465

**2. TrueOnline
Broadband**Customers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2018	3,269	3,354			3,354
Year 2017	2,883	2,963	3,041	3,154	3,154
Year 2016	2,456	2,557	2,657	2,769	2,769

3. TrueVisionsCustomers ('000 subs)

	Q1	Q2	Q3	Q4	Total-YTD
Year 2018					
Total	4,007	4,026			4,026
Premium package	249	246			246
Standard package	1,945	1,983			1,983
FreeView package	360	353			353
Free-to-air box	1,453	1,443			1,443
Year 2017					
Total	4,074	4,070	4,006	3,965	3,965
Premium package	276	266	260	255	255
Standard package	1,861	1,873	1,889	1,906	1,906
FreeView package	398	388	377	367	367
Free-to-air box	1,540	1,543	1,480	1,437	1,437
Year 2016					
Total	3,227	3,370	3,779	3,930	3,930
Premium package	288	286	293	290	290
Standard package	1,252	1,375	1,524	1,695	1,695
FreeView package	461	441	424	410	410
Free-to-air box	1,227	1,268	1,538	1,535	1,535

2) ARPU**1. TrueMove H**TrueMove H ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2018					
Blended	207	213			210
Post-paid	474	475			475
Pre-paid	116	122			119
Year 2017					
Blended	207	209	208	208	208
Post-paid	500	486	479	476	485
Pre-paid	113	119	118	117	117
Year 2016					
Blended	215	221	220	213	217
Post-paid	501	507	506	507	505
Pre-paid	120	127	127	116	122

**2. TrueOnline
Broadband**ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2018	618	618			618
Year 2017	600	600	602	615	606
Year 2016	665	660	590	591	629

3. TrueVisionsTrueVisions ARPU

	Q1	Q2	Q3	Q4	Total-YTD
Year 2018	310	302			306
Year 2017	415	389	368	354	379
Year 2016	602	557	501	458	523