

**1) SUBSCRIBERS****1. TrueMove H**Customers ('000 subs)

	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>
Year 2018				
Total	27,632	28,078	28,756	
Post-paid	7,075	7,228	7,389	
Pre-paid	20,557	20,850	21,367	
Year 2017				
Total	25,764	26,188	26,717	27,220
Post-paid	6,259	6,494	6,699	6,880
Pre-paid	19,505	19,694	20,018	20,340
Year 2016				
Total	20,359	21,473	22,607	24,526
Post-paid	5,061	5,306	5,520	6,060
Pre-paid	15,298	16,166	17,087	18,465

**2. TrueOnline****Broadband**Customers ('000 subs)

	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>
Year 2018	3,269	3,354	3,430	
Year 2017	2,883	2,963	3,041	3,154
Year 2016	2,456	2,557	2,657	2,769

**3. TrueVisions**Customers ('000 subs)

	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>
Year 2018				
Total	4,007	4,026	4,042	
Premium package	249	246	241	
Standard package	1,945	1,983	2,014	
FreeView package	360	353	346	
Free-to-air box	1,453	1,443	1,442	
Year 2017				
Total	4,074	4,070	4,006	3,965
Premium package	276	266	260	255
Standard package	1,861	1,873	1,889	1,906
FreeView package	398	388	377	367
Free-to-air box	1,540	1,543	1,480	1,437
Year 2016				
Total	3,227	3,370	3,779	3,930
Premium package	288	286	293	290
Standard package	1,252	1,375	1,524	1,695
FreeView package	461	441	424	410
Free-to-air box	1,227	1,268	1,538	1,535

**2) ARPU****1. TrueMove H**TrueMove H ARPU

	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>
Year 2018				
Blended	207	213	207	
Post-paid	474	475	468	
Pre-paid	116	122	117	
Year 2017				
Blended	207	209	208	208
Post-paid	500	486	479	476
Pre-paid	113	119	118	117
Year 2016				
Blended	215	221	220	213
Post-paid	501	507	506	507
Pre-paid	120	127	127	116

**2. TrueOnline****Broadband**ARPU

	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>
Year 2018	618	618	607	
Year 2017	600	600	602	615
Year 2016	665	660	590	591

**3. TrueVisions**TrueVisions ARPU

	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>
Year 2018	310	302	295	
Year 2017	415	389	368	354
Year 2016	602	557	501	458